

New joint venture RSA-TALKE opens state-of-the-art dangerous goods warehouse at logistics hotspot Dubai

- **The facility at Dubai World Central offers 19,000 pallet spaces for class 3, 4, 5, 6, 8 and 9 dangerous goods.**
- **Next RSA-TALKE project: Integrated solution for hazardous & non-hazardous goods, value addition by drumming, ISO tank cleaning and an ISO tank terminal.**
- **RSA-TALKE offers specialized services across the supply chain for the Gulf region's up-and-coming chemical industry.**

Dubai (UAE), 10. February 2014. The chemical logistics joint venture, RSA-TALKE has taken its new packed goods storage facility for dangerous & non-dangerous goods in Dubai into operation. Located in the Dubai World Central (DWC), the world's first purpose-built aerotropolis, it boasts a capacity of 19,000 pallet spaces and direct access to the Jebel Ali sea port and the Al Maktoum airport. Meanwhile, RSA-TALKE is already planning its next large-scale project: an integrated chemicals solution in Jebel Ali, the world's largest Free Trade Zone.



Inauguration of new RSA-TALKE dangerous goods warehouse in Dubai World Central (fltr.): Kirit C. Mehta, Director at RSA, Alfred Talke, Group Managing Director TALKE, Armin Talke, Managing Director TALKE, Ajay I. Shah, CEO and Founder of RSA Logistics, DWC Executive Chairman Khalifa Al Zaffin, Abhishek Ajay Shah, Director at RSA and RSA-TALKE, Richard Heath, TALKE Regional Director Middle East & Asia and Director at RSA-TALKE.

RSA-TALKE is a joint venture of Dubai-based RSA Logistics and the German-based TALKE Group. The joint venture, founded in May 2013, enables the experienced chemicals logistics expert TALKE to provide its services to an even larger number of customers and to strengthen the Group's presence in the Middle East. Apart from Dubai, TALKE also has activities in Saudi Arabia, Qatar, Oman and Bahrain. RSA is able to offer its customers a wider range of logistics services through the joint venture and to build on the customer base that already exists.

The newly commissioned RSA-TALKE packed goods storage facility for dangerous goods & non-dangerous goods complies with the highest safety, environment protection and quality standards, such as the USA's National Fire Protection Association (NFPA) standards or the EU's ATEX guidelines on explosion prevention. Furthermore, cutting-edge storage systems enable efficient and safe operations.

Khalifa Al Zaffin, Executive Chairman, Dubai Aviation City Corporation, said: "The opening of RSA-TALKE's warehouse underlines the strategic significance of DWC in unfolding new possibilities for multinational companies as they

expand their boundaries to reach out to a wider customer base. It also demonstrates DWC's capability to cater to the demands of diverse industries and business needs through its state-of-the-art logistics infrastructure and multimodal transportation platform. We extend our full support to RSA-TALKE as they further expand in the region."

RSA-TALKE now offers its customers in the Gulf region 19,000-pallet storage places for hazardous & non-hazardous goods as well as tailor-made transport solutions by road, air or sea, if required. The storage facility is designed to store class 3, 4, 5, 6, 8 and 9 dangerous goods. It consists of seven independent chambers, four of which are temperature controlled and run at a constant 22°C.

"Dubai World Central has positioned Dubai as a leading international logistics hub due to its strategic location; seamless connectivity through land, sea and air routes and world-class amenities. Its aerotropolis concept makes it the perfect setting for global companies wanting to establish their presence in the region. We look forward to serve more key players like RSA-TALKE who are looking to tap into the booming Middle Eastern economy and exciting business opportunities," commented Rashed Bu Qara'a, Chief Operating Officer, Dubai Aviation City Corporation.

The pallet storage facility is located in the heart of Dubai World Central, one of the most dynamic logistics hotspots in the world. It is only minutes away from the Al Maktoum International Airport, slated to become the world's largest airport upon completion, and close to the Jebel Ali free trade zone, part of the seaport and the largest man-made harbour of the world. Connections to the highway network and access to the future rail network round off the location's profile as the ideal spot for RSA-TALKE to offer multi-modal logistics solutions.

"Both the production and import and export of specialty chemicals are constantly gaining importance here in the Gulf region," says Richard Heath, Director Middle East & Asia at TALKE and Director of RSA-TALKE. "By investing in new locations, we support our customers' growth and diversification. This enables us to provide them with additional capacities for safe top-quality logistics solutions," Abhishek Ajay Shah, Director of Operations & Business Development at RSA and Director at RSA-TALKE, adds.

Dangerous goods capable container terminal with value addition in Jebel Ali, the world's largest Free Trade Zone

The next step to support the up-and-coming chemical industry in the Gulf region is definite: RSA-TALKE is planning to build a large dangerous goods capable container terminal in the Jebel Ali Free Trade Zone (JAFZA). The facility will be designed especially for handling liquid chemicals in ISO tank containers and will have a capacity of 1,800 TEU (twenty-foot equivalent units).

The range of integrated logistics solutions for liquid chemicals offered will also include maintenance, repair and cleaning services for the tank containers and various filling and re-filling facilities. The container terminal is a useful addition to the new pallet storage facility, complies with the same high safety standards, and is designed for the same dangerous goods classes 3, 4, 5, 6, 8 and 9.

Dubai regarded as future logistics epicentre for the Middle East

The United Arab Emirates and the member countries of the Gulf Cooperation

Council GCC are regarded as key markets for the chemical industry. The growing demand for chemical and petrochemical products entails increasing demand for specialised high-quality logistics services. In particular, the Dubai World Central is on its way to becoming one of the world's leading logistics hubs, being an East-West intersection and boasting outstanding infrastructure.

To the editors

RSA Logistics was established in 2007 and now has a major presence in the UAE and Kenya. RSA offers services in Contract Logistics, freight forwarding, distribution and supply chain management. Headquartered in Dubai, RSA have developed business verticals, in Chemicals, Automotive, Oil & Gas and Projects.

RSA was the first company to start operations in Dubai World Central in 2009, which has allowed the company establish itself as a pioneer and a service provider that specializes in tailored solutions to a diverse range of Multinational customers.

With positive growth shown in the chemical vertical, RSA are committed to providing high quality facilities with flexible technology, to further enhance the customer experience. RSA continue to aggressively expand its services through the Middle East & East Africa.

RSA's facilities are ISO certified, rated as 5 star facilities by the DMCC and SQAS assessed.

TALKE Group, founded in 1947, is among the world's leading logistics service providers to the chemical and petrochemical industry in Europe, the Gulf States, India and China. The company's core competencies include the transportation and storage of chemical products, liquid chemicals and hazardous substances of almost all classes. TALKE also offers filling, storage and transport services for dry and liquid chemicals and polymer granules. Moreover, the logistics specialist offers tailor-made contract logistics solutions, state-of-the-art outsourcing concepts and planning and project management services for the construction of logistics facilities.

TALKE Group employs around 2,200 employees at 42 sites in Europe, the Middle East, India and China. Over 2,300 tankers, silo trucks and containers and an extensive range of special equipment to suit individual customer needs for both road and intermodal transports are at the Group's disposal in order for it to provide its reliable transport and logistics solutions.

The company won the 2004 German Hazardous Goods Prize, which is awarded every year by the editors of "Gefährliche Ladung" (Hazardous Cargo) magazine, for its safe handling of sensitive goods and continuous improvement of transport safety. TALKE Logistic Services is a member of the Responsible Care programme, and was one of the first logistics service providers in Germany to join this initiative in 2009.

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Dubai World Central (DWC) is a strategic initiative of the government of Dubai enabling the emirate to become the leading international trade and commercial centre, helping to propel the economic development of Dubai in the future. Recognised as the world's first purpose-built aerotropolis, Dubai World Central is one of the most ambitious projects of its kind in the world.

DWC is a 140 sq km purpose-built aerotropolis with the Al Maktoum International Airport as its core. DWC has been designed as a self sustaining economic zone to support a multitude of activities including logistics, aviation, commercial, exhibition, humanitarian, residential and leisure related business. It will also include free zone commercial, residential & educational facilities. DWC is strategically located next to Jebel Ali Sea Port, the sixth largest container terminal in the world. Upon completion, Al Maktoum International Airport will become the world's largest airport handling up to 160 million passengers and 12 million tonnes of cargo per year.

DWC will provide multi-modal transportation solutions, international connectivity and operational predictability. Connected via a custom-bonded link (Dubai Logistics Corridor) to Jebel Ali Sea Port, DWC is a future-proof economic platform which cements Dubai's position as a hub for aviation, commerce, trade and logistics. www.dwc.ae

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